



Information Technology Commercial Pricelist

May 2016

This document contains the approved commercial prices of the products and services offered by Gradkell Systems, Inc. It shall remain valid from the date above until superseded by a pricelist of a later date. The information herein is the proprietary property of Gradkell Systems, Inc.

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1.0 Commercial Price list Information Technology Professional Services:

Gradkell's current (2016) IT price list for commercial customers is displayed below.

Gradkell Systems, Inc. Commercial Rates for IT services (Effective May 1, 2016):

Job Title	Hourly Rate for commitment of less than 40 hrs (1 week)	Discount Rate for commitment of 40 hours (1 week) to 480 hrs. (3 months)	Discount Rate for commitment of 480 hrs. (3 months) to 960 hrs. (6 months)	Discount Rate for commitment of 960 hrs. (6 months) or more
Program Manager	\$240	\$218	\$198	\$181
Project Manager	\$204	\$185	\$166	\$150
Senior Consultant	\$208	\$189	\$173	\$157
Consultant	\$184	\$167	\$150	\$136
Senior Database Administrator	\$227	\$206	\$197	\$185
Senior Integration Analyst	\$195	\$177	\$160	\$146
Integration Analyst	\$170	\$154	\$138	\$126
Junior Integration Analyst	\$124	\$112	\$101	\$92
Senior Financial Analyst	\$153	\$139	\$128	\$116
Senior Computer Systems Analyst	\$179	\$162	\$144	\$133
Computer Systems Analyst	\$161	\$146	\$132	\$118
Junior Computer Systems Analyst	\$113	\$103	\$95	\$86
Senior Computer Engineer	\$195	\$177	\$160	\$146
Computer Engineer	\$167	\$152	\$136	\$126
Junior Computer Engineer	\$124	\$112	\$101	\$92
Application Programmer	\$148	\$134	\$122	\$111
Senior Computer Programmer	\$171	\$155	\$139	\$128
Computer Programmer	\$145	\$132	\$117	\$108
Junior Computer Programmer	\$112	\$102	\$93	\$82

2.0 DBsign Security Suite Enterprise License

Instructions

The DBsign Server-Side Suite for Department of Defense Applications is priced for two types of applications: "centralized" and "distributed". Within each type, there are three sizes: "Large", "Medium" and "Small". This equates to the following six (6) pricing tables.

- 1) First, determine if the application is deployed in a "centralized" or "distributed" model.
- 2) If it is a "centralized" application, start with **Table 1: Small Centralized Application**. If it is "distributed", start with **Table 4: Small Distributed Application**.
- 3) In either Table 1 or Table 4, answer each of the four (4) questions next to **CRITERIA**. The applicable pricing row (under the "**PRICING**" section) will be determined by the number of "YES's" generated by answering the 4 Criteria questions.
- 4) Start with "**Size of User Base**" criteria. Find which table accommodates the size of the user base of the application for which DBsign is being purchased. Then, answer the remaining criteria questions to determine price.

CENTRALIZED

Server-Side Pricing Table 1: Small Centralized Application

Small Centralized Application				
Criteria:	No. of Servers:	No. of Sites:	Size of User Base:	No. of Digital Sig. Events:
	1 servers / clusters	1 site	5000 users	250,000 signs/verifies annually
Exceeds?	(Y/N)	(Y/N)	(Y/N)	(Y/N)
Price:	Suggested Retail Price			
Zero (0) "Yes's":	\$31,750.00			
One (1) "Yes":	\$46,200.00			
Two (2) "Yes's":	\$60,750.00			
Three (3) "Yes's":	\$74,250.00			
Four (4) "Yes's":	<i>Move to "Medium Centralized Application"</i>			

Server-Side Pricing Table 2: Medium Centralized Application

Medium Centralized Application				
Criteria:	No. of Servers:	No. of Sites:	Size of User Base:	No. of Digital Sig. Events:
	1 to 3 servers / clusters	1 to 2 sites	5000 to 30,000 users	250,000 - 3,000,000 signs/verifies annually
Exceeds?	(Y/N)	(Y/N)	(Y/N)	(Y/N)
Price:				
	Suggested Retail Price			
Zero (0) "Yes's":	\$75,000.00			
One (1) "Yes":	\$95,625.00			
Two (2) "Yes's":	\$121,125.00			
Three (3) "Yes's":	\$162,500.00			
Four (4) "Yes's":	<i>Move to "Large Centralized Application"</i>			

Server-Side Pricing Table 3: Large Centralized Application

Large Centralized Application				
Criteria:	No. of Servers:	No. of Sites:	Size of User Base:	No. of Digital Sig. Events:
	4 to 8 servers / clusters	3 to 6 sites	More than 30,000 users	More than 3,000,000 signs/verifies annually
Exceeds?	(Y/N)	(Y/N)	(Y/N)	(Y/N)
Price:				
	Suggested Retail Price			
Zero (0) "Yes's":	\$169,000.00			
One (1) "Yes":	\$214,500.00			
Two (2) "Yes's":	\$247,000.00			
Three or Four (3-4) "Yes's":	\$292,500.00			

DISTRIBUTED

Server-Side Pricing Table 4: Small Distributed Application

Small Distributed Application				
Criteria:	No. of Servers:	No. of Sites:	Size of User Base:	No. of Digital Sig. Events:
	1 servers / clusters	1 site	5000 users	250,000 signs/verifies annually
Exceeds?	(Y/N)	(Y/N)	(Y/N)	(Y/N)
Price:	Suggested Retail Price			
Zero (0) "Yes's":	\$31,750.00			
One (1) "Yes":	\$46,200.00			
Two (2) "Yes's":	\$60,750.00			
Three (3) "Yes's":	\$74,250.00			
Four (4) "Yes's":	<i>Move to "Medium Distributed Application"</i>			

Server-Side Pricing Table 5: Medium Distributed Application

Medium Distributed Application				
Criteria:	No. of Servers:	No. of Sites:	Size of User Base:	No. of Digital Sig. Events:
	10 to 25 servers/clusters	10 to 25 sites	5000 to 30,000 users	250,000 - 5,000,000 signs/verifies annually
Exceeds?	(Y/N)	(Y/N)	(Y/N)	(Y/N)
Price:	Suggested Retail Price			
Zero (0) "Yes's":	\$75,000.00			
One (1) "Yes":	\$95,625.00			
Two (2) "Yes's":	\$121,125.00			
Three (3) "Yes's":	\$162,500.00			
Four (4) "Yes's":	<i>Move to "Large Distributed Application"</i>			

Server-Side Pricing Table 6: Large Distributed Application

Large Distributed Application				
Criteria:	No. of Servers:	No. of Sites:	Size of User Base:	No. of Digital Sig. Events:
	More than 25 servers/clusters	More than 25 sites	More than 30,000 users	More than 1,000,000 signs/verifies annually
Exceeds?	(Y/N)	(Y/N)	(Y/N)	(Y/N)
Price:				
	Suggested Retail Price			
Zero (0) "Yes's":	\$169,000.00			
One (1) "Yes":	\$214,500.00			
Two (2) "Yes's":	\$247,000.00			
Three or Four (3-4) "Yes's":	\$292,500.00			

Note 1: The application (or system) to be protected by DBsign® stores its data in a database. One license of DBsign® Database-side Suite is required for the application's database. Per user purchases of DBsign® Client Integration Module and Client Crypto-Adapter are required for operation.

Note 2: The DBsign® Data Security Suite software is licensed per **database application**. DBsign® may be used (accessed, but not copied) by any subdivision of the company or government agency that has access to the database application on which the software is loaded. In addition, one software license **per end-user** of the DBsign® Client Integration Module and one software license **per end-user** of the DBsign® Client Crypto-Adapter is required. (The DBsign® Client Crypto-Adapter-E can be substituted for the Client Crypto-Adapter, if encryption is desired.)

Platforms supported:

Native Binary Components:

Sun Solaris on SPARC
 Sun Solaris on Intel x86
 AT&T SVR4 on NCR 5100
 HPUX on HP Hardware
 Linux on Intel x86

Oracle Components:

All platforms supported by Oracle 7 and up

Database Independent Components:

Windows 95, 98, NT, XP, Vista
 Supports 2.x ODBC drivers and up

4.0 DBsign Annual Maintenance Subscriptions

Manufacturer's Part Number: **DBS-AM-HTML**

Product Description: The DBsign maintenance subscription provides the customer with the latest release for their version, and with a one year warranty including technical support services via email, fax, or telephone. Within a major release, a Customer who subscribes to the maintenance may download, free of charge, from the DBsign® web site (www.dbsign.com), any or all upgrades to their version of DBsign® Data Security Suite. A "major release" is determined by the version number of the software product. For example, if the Customer's DBsign® version number is 2.12, the customer may download any or all upgrades while the DBsign® version number is 2.%. When the DBsign® version number changes to 3.%, constituting a "major release", free downloads will no longer be available to the customer.

Product Price: Maintenance Subscription Pricing is calculated as 8% of the total cost of the license(s) with the minimum price being \$12,000.00. An escalation for inflation of 3% is used for out-years.

Warranty: See DB^{sign} Data Security Suite Warranty (below).

Country of Origin: U.S.A.

Energy Star: Not Applicable

5.0 **S9D-EPTI Term Software License**

The following chart shows the monthly prices in regard to each license. Licenses are issued for each unique telephone number that will use the software components that make up the S9D product suite.

Dealer Part #	DESCRIPTION	PRICE
S9D100	Package Bundle includes conference call support, Unlimited incoming minutes (recorded), unlimited incoming messages, 2500 outgoing minutes (recorded), and 2500 outgoing MMS or SMS Messages.	\$99.02/month
S9D200	Package Bundle includes conference call support, Unlimited incoming minutes (recorded), 2500 outgoing minutes (recorded).	\$94.54/month
S9D300	Package Bundle includes unlimited incoming minutes, Unlimited incoming SMS, 2500 outgoing minutes. 2500 outgoing SMS	\$94.54/month

6.0 **ORDERING ADDRESS AND PAYMENT INFORMATION:**

**Gradkell Systems, Inc. (GSI)
4910 University Square Suite 5
Huntsville, AL, USA 35816-1846**

Gradkell Systems, Inc. accepts credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. In addition, bank account information for wire transfer payments can be shown on the invoice if requested.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

1-866-GRADKELL (472-3535)

7.0 **LIABILITY FOR INJURY OR DAMAGE**

Gradkell Systems, Inc. shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the company, unless such injury or damage is due to the company's the fault or negligence.