



Information Technology Commercial Pricelist

March 2019

This document contains the approved commercial prices of the products and services offered by Gradkell Systems, Inc. It shall remain valid from the date above until superseded by a pricelist of a later date. The information herein is the proprietary property of Gradkell Systems, Inc.

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1.0 Commercial Price list Information Technology Professional Services:

Gradkell's current (2016) IT price list for commercial customers is displayed below.

Gradkell Systems, Inc. Commercial Rates for IT services (Effective January 1, 2018):

Job Title	Hourly Rate for commitment of less than 40 hrs (1 week)	Discount Rate for commitment of 40 hours (1 week) to 480 hrs. (3 months)	Discount Rate for commitment of 480 hrs. (3 months) to 960 hrs. (6 months)	Discount Rate for commitment of 960 hrs. (6 months) or more
Program Manager	\$240	\$218	\$198	\$181
Project Manager	\$204	\$185	\$166	\$150
Senior Consultant	\$208	\$189	\$173	\$157
Consultant	\$184	\$167	\$150	\$136
Senior Database Administrator	\$227	\$206	\$197	\$185
Senior Integration Analyst	\$195	\$177	\$160	\$146
Integration Analyst	\$170	\$154	\$138	\$126
Junior Integration Analyst	\$124	\$112	\$101	\$92
Senior Financial Analyst	\$153	\$139	\$128	\$116
Senior Computer Systems Analyst	\$179	\$162	\$144	\$133
Computer Systems Analyst	\$161	\$146	\$132	\$118
Junior Computer Systems Analyst	\$113	\$103	\$95	\$86
Senior Computer Engineer	\$195	\$177	\$160	\$146
Computer Engineer	\$167	\$152	\$136	\$126
Junior Computer Engineer	\$124	\$112	\$101	\$92
Application Programmer	\$148	\$134	\$122	\$111
Senior Computer Programmer	\$171	\$155	\$139	\$128
Computer Programmer	\$145	\$132	\$117	\$108
Junior Computer Programmer	\$112	\$102	\$93	\$82

2.0 DBsign Security Suite Enterprise License

2.1 Product Name: DBsign Security Suite Enterprise License

Manufacturer's Part Number: **DBS-SSE-001 (1-9)**

Product Description: The DB^{sign} Security Suite Enterprise License includes the following modules: DB^{sign} Database-side Suite and DB^{sign} JavaScript Web Signer.

Warranty: See DB^{sign} Data Security Suite Warranty.

Country of Origin: U.S.A.

Energy Star: Not Applicable

Quantity (Maximum Number of Users)	Manufacturer's List Price	Commercial List Price
1 5000	\$56,000.00	\$56,000.00
2 10,000	\$85,500.00	\$85,500.00
3 20,000	\$138,500.00	\$138,500.00
4 40,000	\$242,000.00	\$242,000.00
5 60,000	\$323,000.00	\$323,000.00
6 80,000	\$375,000.00	\$375,000.00
7 100,000	\$423,000.00	\$423,000.00
8 150,000	\$560,000.00	\$560,000.00
9 200,000	\$650,000.00	\$650,000.00

2.2 Product Name: DBsign Server-Side User Licenses (JSWS)

Manufacturer's Part Number: **DBS-DBS-001**

Product Description: The DB^{sign} Database-side JavaScript Web Signer runs on the Server-Side of the DB^{sign} installation and performs SSL communication via the user's web browser for authentication purposes, and performs DB^{sign} Derived Signatures processes.

Warranty: See DB^{sign} Data Security Suite Warranty.

Country of Origin: U.S.A.

Energy Star: Not Applicable

Quantity (Number of Applications)	Reseller's Commercial List Price (per application)
1 – 5	\$29,400.00
6 – 10	\$23,200.00
11 – 15	\$20,950.00
16 – 20	\$18,800.00
21 – 25	\$17,200.00
26 – 30	\$16,000.00
31 +	\$14,700.00

2.3 Product Name: DBsign Server-Side Only License

Product Description: The DB^{sign} Database-side Suite includes the following modules: DB^{sign} Core Module, DB^{sign} Audit Logging Module, DB^{sign} Resolution Module, DB^{sign} Administrator. The DB^{sign} Core Module allows an application to use Digital Signature Templates to retrieve data to be signed from the database. It facilitates the storage of digital signature information in the database to be used in signature verification. DB^{sign} Core Module also manages data that are necessary for strong certificate-based authentication. The DB^{sign} Audit Logging Module enables the audit logging feature of DB^{sign}. The audit log records the operations and transactions a user makes while using the system. Other DB^{sign} modules use the audit logging feature to record security related actions, but applications can also define their own custom audit log events. The DB^{sign} Resolution Module uses both the DB^{sign} Core Module, and the DB^{sign} Audit Logging Module. When a digital signature fails to verify, this module allows the user to see the data change(s) causing the failure. The DB^{sign} Administrator module makes it easy to create and manage every aspect of the DB^{sign} Data Security Suite. It includes a Signature Template Designer to speed up the process of identifying the data to be digitally signed.

Warranty: See DB^{sign} Data Security Suite Warranty.

Country of Origin: U.S.A.

Energy Star: Not Applicable

Instructions

The DBsign Server-Side Suite for Department of Defense Applications is priced for two types of applications: "centralized" and "distributed". Within each type, there are three sizes: "Large", "Medium" and "Small". This equates to the following six (6) pricing tables.

- 1) First, determine if the application is deployed in a "centralized" or "distributed" model.
- 2) If it is a "centralized" application, start with **Table 1: Small Centralized Application**. If it is "distributed", start with **Table 4: Small Distributed Application**.
- 3) In either Table 1 or Table 4, answer each of the four (4) questions next to **CRITERIA**. The applicable pricing row (under the "**PRICING**" section) will be determined by the number of "YES's" generated by answering the 4 Criteria questions.
- 4) Start with "**Size of User Base**" criteria. Find which table accommodates the size of the user base of the application for which DBsign is being purchased. Then, answer the remaining criteria questions to determine price.

CENTRALIZED

Server-Side Pricing Table 1: Small Centralized Application

Small Centralized Application				
Criteria:	No. of Servers:	No. of Sites:	Size of User Base:	No. of Digital Sig. Events:
	1 servers / clusters	1 site	5000 to 30,000 users	250,000 - 3,000,000 signs/verifies annually
Exceeds?	(Y/N)	(Y/N)	(Y/N)	(Y/N)
Price:	Suggested Retail Price	Vendor Part No.		
Zero (0) "Yes's":	\$31,750.00	DBS-SSM-001-1A		
One (1) "Yes":	\$46,200.00	DBS-SSM-001-1B		
Two (2) "Yes's":	\$60,750.00	DBS-SSM-001-1C		
Three (3) "Yes's":	\$74,250.00	DBS-SSM-001-1D		
Four (4) "Yes's":	<i>Move to "Medium Centralized Application"</i>			

Server-Side Pricing Table 2: Medium Centralized Application

Medium Centralized Application				
Criteria:	No. of Servers:	No. of Sites:	Size of User Base:	No. of Digital Sig. Events:
	1 to 3 servers / clusters	1 to 2 sites	5000 to 30,000 users	250,000 - 3,000,000 signs/verifies annually
Exceeds?	(Y/N)	(Y/N)	(Y/N)	(Y/N)
Price:	Suggested Retail Price	Vendor Part No.		
Zero (0) "Yes's":	\$75,000.00	DBS-SSM-001-2A		
One (1) "Yes":	\$95,625.00	DBS-SSM-001-2B		
Two (2) "Yes's":	\$121,125.00	DBS-SSM-001-2C		
Three (3) "Yes's":	\$162,500.00	DBS-SSM-001-2D		
Four (4) "Yes's": <i>Move to "Large Centralized Application"</i>				

Server-Side Pricing Table 3: Large Centralized Application

Large Centralized Application				
Criteria:	No. of Servers:	No. of Sites:	Size of User Base:	No. of Digital Sig. Events:
	4 to 8 servers / clusters	3 to 6 sites	More than 30,000 users	More than 3,000,000 signs/verifies annually
Exceeds?	(Y/N)	(Y/N)	(Y/N)	(Y/N)
Price:	Suggested Retail Price	Vendor Part No.		
Zero (0) "Yes's":	\$169,000.00	DBS-SSM-001-3A		
One (1) "Yes":	\$214,500.00	DBS-SSM-001-3B		
Two (2) "Yes's":	\$247,000.00	DBS-SSM-001-3C		
Three or Four (3-4) "Yes's":	\$292,500.00	DBS-SSM-001-3D		

DISTRIBUTED

Server-Side Pricing Table 4: Small Distributed Application

Small Distributed Application				
Criteria:	No. of Servers:	No. of Sites:	Size of User Base:	No. of Digital Sig. Events:
	1 servers / clusters	1 site	5000 to 30,000 users	250,000 - 5,000,000 signs/verifies annually
Exceeds?	(Y/N)	(Y/N)	(Y/N)	(Y/N)
Price:	Suggested Retail Price	Vendor Part No.		
Zero (0) "Yes's":	\$31,750.00	DBS-SSM-001-1A		
One (1) "Yes":	\$46,200.00	DBS-SSM-001-1B		
Two (2) "Yes's":	\$60,750.00	DBS-SSM-001-1C		
Three (3) "Yes's":	\$74,250.00	DBS-SSM-001-1D		
Four (4) "Yes's":	<i>Move to "Medium Distributed Application"</i>			

Server-Side Pricing Table 5: Medium Distributed Application

Medium Distributed Application				
Criteria:	No. of Servers:	No. of Sites:	Size of User Base:	No. of Digital Sig. Events:
	10 to 25 servers/clusters	10 to 25 sites	5000 to 30,000 users	250,000 - 5,000,000 signs/verifies annually
Exceeds?	(Y/N)	(Y/N)	(Y/N)	(Y/N)
Price:	Suggested Retail Price	Vendor Part No.		
Zero (0) "Yes's":	\$75,000.00	DBS-SSM-001-2A		
One (1) "Yes":	\$95,625.00	DBS-SSM-001-2B		
Two (2) "Yes's":	\$121,125.00	DBS-SSM-001-2C		
Three (3) "Yes's":	\$162,500.00	DBS-SSM-001-2D		
Four (4) "Yes's":	<i>Move to "Large Distributed Application"</i>			

Server-Side Pricing Table 6: Large Distributed Application

Large Distributed Application				
Criteria:	No. of Servers:	No. of Sites:	Size of User Base:	No. of Digital Sig. Events:
	More than 25 servers/clusters	More than 25 sites	More than 30,000 users	More than 1,000,000 signs/verifies annually
Exceeds?	(Y/N)	(Y/N)	(Y/N)	(Y/N)
Price:	Suggested Retail Price	Vendor Part No.		
Zero (0) "Yes's":	\$169,000.00	DBS-SSM-001-3A		
One (1) "Yes":	\$214,500.00	DBS-SSM-001-3B		
Two (2) "Yes's":	\$247,000.00	DBS-SSM-001-3C		
Three or Four (3-4) "Yes's":	\$292,500.00	DBS-SSM-001-3D		

Note 1: The application (or system) to be protected by DBSign® stores its data in a database. One license of DBSign® Database-side Suite is required for the application's database. Per user purchases of DBSign® Client Integration Module and Client Crypto-Adapter are required for operation.

Note 2: The DBSign® Data Security Suite software is licensed per **database application**. DBSign® may be used (accessed, but not copied) by any subdivision of the company or government agency that has access to the database application on which the software is loaded. In addition, one software license **per end-user** of the DBSign® Client Integration Module and one software license **per end-user** of the DBSign® Client Crypto-Adapter is required. (The DBSign® Client Crypto-Adapter-E can be substituted for the Client Crypto-Adapter, if encryption is desired.)

Platforms supported:

Native Binary Components:

Sun Solaris on SPARC
 Sun Solaris on Intel x86
 AT&T SVR4 on NCR 5100
 HPUX on HP Hardware
 Linux on Intel x86

Oracle Components:

All platforms supported by Oracle 7 and up

Database Independent Components:

Windows 95, 98, NT, XP, Vista
 Supports 2.x ODBC drivers and up

2.4 DBsign PDF Document Signer™

	Product Name	Manufacturer Part No	SIN	Product Description	Cost
1	DBsign PDF Document Signer	DBS-DOCS-001-1A	132-33	Signs pdf files for small applications	\$6,350.00 Each
2	DBsign PDF Document Signer	DBS-DOCS-001-1B	132-33	Signs pdf files for small applications w/ 1 > criterion	\$9,240.00 Each
3	DBsign PDF Document Signer	DBS-DOCS-001-1C	132-33	Signs pdf files for small applications w/ 2 > criteria	\$12,150.00 Each
4	DBsign PDF Document Signer	DBS-DOCS-001-1D	132-33	Signs pdf files for small applications w/ 3 > criteria	\$14,850.00 Each
5	DBsign PDF Document Signer	DBS-DOCS-001-2A	132-33	Signs pdf files for mid-size applications	\$15,000.00 Each
6	DBsign PDF Document Signer	DBS-DOCS-001-2B	132-33	Signs pdf files for mid-size applications w/ 1 > criterion	\$19,125.00 Each
7	DBsign PDF Document Signer	DBS-DOCS-001-2C	132-33	Signs pdf files for mid-size applications w/ 2 > criteria	\$24,225.00 Each
8	DBsign PDF Document Signer	DBS-DOCS-001-2D	132-33	Signs pdf files for mid-size applications w/ 3 > criteria	\$32,500.00 Each
9	DBsign PDF Document Signer	DBS-DOCS-001-3A	132-33	Signs pdf files for large applications	\$33,800.00 Each
10	DBsign PDF Document Signer	DBS-DOCS-001-3B	132-33	Signs pdf files for large applications w/ 1 > criterion	\$42,900.00 Each
11	DBsign PDF Document Signer	DBS-DOCS-001-3C	132-33	Signs pdf files for large applications w/ 2 > criteria	\$49,400.00 Each
12	DBsign PDF Document Signer	DBS-DOCS-001-3D	132-33	Signs pdf files for large applications w/ 3 > criteria	\$58,500.00 Each

3.0 DBsign Products and Libraries

	Product Name	Manufacturer Part No.	PRODUCT DESCRIPTION	COST
	(Includes DBsign v4.0 & Universal Web Signer)			
1	DBsign Data Security Suite	DBS-SSM-001-1	Small Centralized Application: Less than 5,000 Users	\$74,250.00
2	DBsign Data Security Suite	DBS-SSM-001-2	Medium Centralized Application: 5,000 to 30,000 User	\$162,500.00
3	DBsign Data Security Suite	DBS-SSM-001-3	Large Centralized Application: More than 30,000 Users	\$292,500.00
4	DBsign Data Security Suite	DBS-SSM-001-4	Small Distributed Application: Less than 5,000 Users	\$74,250.00
5	DBsign Data Security Suite	DBS-SSM-001-5	Medium Distributed Application: 5,000 to 30,000 Users	\$162,500.00
6	DBsign Data Security Suite	DBS-SSM-001-6	Large Distributed Application: More than 30,000 Users	\$292,500.00
	(Consists of RSA client-side libraries)			
7	DBsign Client Crypto-Adapter	DBS-CCA-003A/B-1	Number of User: 1 to 100	\$9.30 per user
8	DBsign Client Crypto-Adapter	DBS-CCA-003A/B-2	Number of User: 101 to 1000	\$9.00 per user
9	DBsign Client Crypto-Adapter	DBS-CCA-003A/B-3	Number of User: 101 to 1000	\$8.70 per user
10	DBsign Client Integration Module	DBS-CIM-002-1	Number of User: 1 to 100	12.50 per user
11	DBsign Client Integration Module	DBS-CIM-002-2	Number of User: 101 to 500	\$9.35 per user
12	DBsign Client Integration Module	DBS-CIM-002-3	Number of User: 501 to 1000	\$7.80 per user
	(Consists of DBsign JavaScript/Mobile Web Signing Libraries (JSWS))			
13	DBsign Database-Side Suite	DBS-DBS-001-1	Per-User License: Number of Applications 1 to 5	\$29,400.00 Each
14	DBsign Database-Side Suite	DBS-DBS-001-2	Per-User License: Number of Applications 6 - 10	\$23,200.00 Each
15	DBsign Database-Side Suite	DBS-DBS-001-3	Per-User License: Number of Applications 11 - 15	\$20,950.00 Each
16	DBsign Database-Side Suite	DBS-DBS-001-4	Per-User License: Number of Applications 16 to 20	\$18,800.00 Each
17	DBsign Database-Side Suite	DBS-DBS-001-5	Per-User License: Number of Applications 21 to 25	\$17,200.00 Each
18	DBsign Database-Side Suite	DBS-DBS-001-6	Per-User-License : Number of Applications 26 to 30	\$16,000.00 Each
19	DBsign Database-Side Suite	DBS-DBS-001-7	Per-User-License : Number of Applications 31+	\$14,700.00 Each
20	DBsign Security Suite Enterprise License	DBS-SSE-001-1	Max. Number of Users 5,000	\$56,400.00 Each
21	DBsign Security Suite Enterprise License	DBS-SSE-001-2	Max. Number of Users 10,000	\$85,500.00 Each
22	DBsign Security Suite Enterprise License	DBS-SSE-001-3	Max. Number of Users 20,000	\$138,500.00 Each
23	DBsign Security Suite Enterprise License	DBS-SSE-001-4	Max. Number of Users 40,000	\$242,000.00 Each
24	DBsign Security Suite Enterprise License	DBS-SSE-001-5	Max. Number of Users 60,000	\$323,000.00 Each
25	DBsign Security Suite Enterprise License	DBS-SSE-001-6	Max. Number of Users 80,000	\$375,000.00 Each
26	DBsign Security Suite Enterprise License	DBS-SSE-001-7	Max. Number of Users 100,000	\$423,000.00 Each
27	DBsign Security Suite Enterprise License	DBS-SSE-001-8	Max. Number of Users 150,000	\$560,000.00 Each
28	DBsign Security Suite Enterprise License	DBS-SSE-001-9	Max. Number of Users 200,000	\$650,000.00 Each

Only for DBsign 3.0 and older

4.0 DBsign Annual Maintenance Subscriptions

Manufacturer's Part Number: **DBS-AM-HTML**

Product Description: The DBsign maintenance subscription provides the customer with the latest release for their version, and with a one year warranty including technical support services via email, fax, or telephone. Within a major release, a Customer who subscribes to the maintenance may download, free of charge, from the DBsign® web site (www.dbsign.com), any or all upgrades to their version of DBsign® Data Security Suite. A "major release" is determined by the version number of the software product. For example, if the Customer's DBsign® version number is 2.12, the customer may download any or all upgrades while the DBsign® version number is 2.%. When the DBsign® version number changes to 3.%, constituting a "major release", free downloads will no longer be available to the customer.

Product Price: Maintenance Subscription Pricing is calculated as 8% of the total cost of the license(s) with the minimum price being \$12,000.00. An escalation for inflation of 3% is used for out-years.

Warranty: See DB^{sign} Data Security Suite Warranty (below).

Country of Origin: U.S.A.

Energy Star: Not Applicable

5.0 S9D-EPTI Term Software License

The following chart shows the monthly prices in regard to each license. Licenses are issued for each unique telephone number that will use the software components that make up the S9D product suite.

Dealer Part #	DESCRIPTION	PRICE
S9D100	Package Bundle includes conference call support, Unlimited incoming minutes (recorded), unlimited incoming messages, 2500 outgoing minutes (recorded), and 2500 outgoing MMS or SMS Messages.	\$99.02/month
S9D200	Package Bundle includes conference call support, Unlimited incoming minutes (recorded), 2500 outgoing minutes (recorded).	\$94.54/month
S9D300	Package Bundle includes unlimited incoming minutes, Unlimited incoming SMS, 2500 outgoing minutes. 2500 outgoing SMS	\$94.54/month

6.0 ORDERING ADDRESS AND PAYMENT INFORMATION:

**Gradkell Systems, Inc. (GSI)
4910 University Square Suite 5
Huntsville, AL, USA 35816-1846**

Gradkell Systems, Inc. accepts credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. In addition, bank account information for wire transfer payments can be shown on the invoice if requested.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

1-866-GRADKELL (472-3535)

7.0 LIABILITY FOR INJURY OR DAMAGE

Gradkell Systems, Inc. shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the company, unless such injury or damage is due to the company's the fault or negligence.